



# Your Total Plan by Keeping it Simple

## 2021 Subscription Model Defined

Effective January 1, 2021, Vertican Technologies is moving all Collection-Master and Q-Law/Q-LawE perpetual licensed clients to a more cost-effective, monthly-based subscription model. Subscription users will be afforded upgraded product support plans, on-going version updates, DTP activation, and value-added modules at a low monthly, per-user cost. In addition, 2021 plans will include ALL Vertican Technologies intellectual knowledge and "power user" functionality at *no extra cost*.

## Our Strategy is "*Simply Valuable*"

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- Simplified and standardized product pricing plans across all software platforms
- Continuous support plans for all product subscriptions
- Take advantage of additional value by having access to ALL vStore product add-on modules at NO additional cost.
  - SQL-Sync
    - SQL provides robust database access for advanced reporting, mining, and analytics to power intelligence
  - Multi-State
    - Assurance and compliance for state-specific accounting trust regulations and judgment requirements
  - CM EDI – *Value-add*
    - Comprehensive module for user-defined data imports to all CM tables in batch
  - General EDI – *Automation*
    - Easy-to-use batch Excel imports for new business
  - Vimeo product training access at your convenience
    - Keys to success! Sharpen your skills with on-line training videos on features and functionality to raise profitability with automation.
  - 12 to 15 live "Town Hall" training sessions per year
    - Knowledge is power! Learn from industry leaders and subject matter experts.

- Increased capacity – *Unlimited accounts without restrictions*
  - Unlock claims governor and grow business without upgrading
- Support, activation, and standardized pricing for ALL client DTPs
  - Support and easy activation for connectivity and information exchange
- Introducing new “Total Plan” subscription – includes Collection-Master and vMedia at reduced costs
  - This combined, and now monthly, plan lowers previous annual vMedia subscription costs
- Includes “Community Help Support” for on-demand support issue resolution
  - Access to the support databank and knowledgebase that our professional developers use to solve issues in real-time.
- Click-to-Buy Options available only on the vStore
  - Subscribe to all software platforms on the vPortal and pay monthly with credit card or ACH.

# Total Plan Subscription Pricing

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## COLLECTION-MASTER SUBSCRIPTION



Standard User: \$36.33 per month  
All vStore CM Modules: Included  
vExchange Mailbox\*: \$99.00 per month  
DTP Charge: \$119.99 per month  
Product Support: See Monthly Subscription Support Opportunities - page 4  
vMedia Subscription: \$5.00 per month, per user, Requires 1 Admin \$129.99 per month  
vMedia Product Support: Admin includes 1 Client Service Incident per month

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## Q-LAW SUBSCRIPTION



Standard User: \$36.33 per month  
All vStore Q-Law Modules: Included  
vExchange Mailbox\*: \$99.00 per month  
DTP Charge: \$119.99 per month  
Product Support: See Monthly Subscription Support Opportunities - page 4  
vMedia Subscription: Not available

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## Q-LAWE SUBSCRIPTION



Standard User: \$99.00 per month  
All vStore Q-LawE Modules: Included  
vExchange Mailbox\*: \$99.00 per month  
DTP Charge: \$119.99 per month  
Product Support: Available Only with Platinum and Diamond Plans - page 4  
vMedia Subscription: Included

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## VMEDIA SUBSCRIPTION – A Collection-Master Value-Add | Now included in Q-LawE Subscription



Administrator User: \$129.99 per month  
Power User: \$5.00 per month  
Scanner User: \$5.00 per month  
Standard User: \$5.00 per month  
Viewer User: \$5.00 per month  
Remote Access Client: \$129.99 per month  
vMedia Product Support: Admin includes 1 Client Service Incident per month

All Vertican subscription software maintains **Named User** functionality. A Named User is a person who has been assigned to access Vertican software by an administrator.

\*vExchange Mailbox is a required service

# Monthly Subscription Support Plan Opportunities

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## SILVER SUPPORT

- 2 Client Service Incidents: \$249.00 per month
- Additional Incidents: \$179.00 per incident
- Emergency Weekend Support: \$495.00
- Upgrade to Gold Support: Additional \$250.00 per month

## GOLD SUPPORT

- 8 Client Service Incidents: \$499.00 per month
- Additional Incidents: \$99.00 per incident
- Emergency Weekend Support: \$395.00
- Upgrade to a Platinum Support Level Agreement (SLA): Additional \$649.99 per month

## PLATINUM SUPPORT

- SLA 1-hour Response
- 8 Client Service Incidents: \$1,148.99 per month
- 1 Emergency Incident per month
- Additional Emergency Weekend Support: \$295.00
- 1 Registered vCon attendee or virtual equivalent
- Additional Incidents: \$199.00 per incident

## DIAMOND SUPPORT

- SLA 1-hour Response
- 10 Client Service Incidents: \$6,139.00 per month
- Dedicated Account Manager
- Circulating Business System Analyst (BSA)/Subject Matter Expert (SME)
- Customized Ample Development Time outlined in detail within SOW
- Professional Monthly Services outlined in detail within SOW
- 3 Days of On-Site\*/Web-based training outlined in detail within SOW
- 1 Emergency Incident per month
- Additional Emergency Weekend Support: \$199.00
- 2 Registered vCon attendees or virtual equivalent
- Additional Incidents: \$199.00 per incident

## SUBSCRIPTION SUPPORT PLANS, PLAN UPGRADES, AND INCIDENTS:

- Limited to 3 support coordinators per firm
- Monthly support incidents do not roll over month-to-month
- Purchase supplemental support incidents per month at the published plan's additional incident rate
- Purchase support upgrade plans on the vStore at the published plan price difference anytime throughout the year
- Upgraded support plan additional incidents are also available at the published plan additional incident rate
- Purchased support upgrades cannot be downgraded for one calendar year

\* On-site training may be substituted with a virtual platform at the mutually agreed upon discretion of Vertican and client.

# Additional Information

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We are thrilled to provide these cost-effective opportunities to our valued clients. Our team of account managers is ready to guide you through the implementation/subscription process, but we understand you may have some questions first. Please refer to our FAQ page for more information and contact Nicholas Arcaro, Senior Vice President of Sales, for assistance. It is our privilege to support you with the highest level of service possible.

*Bringing you value. Keeping it simple.*

*Lowering your costs to collect.*

*Contact us today!*

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## Contact

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